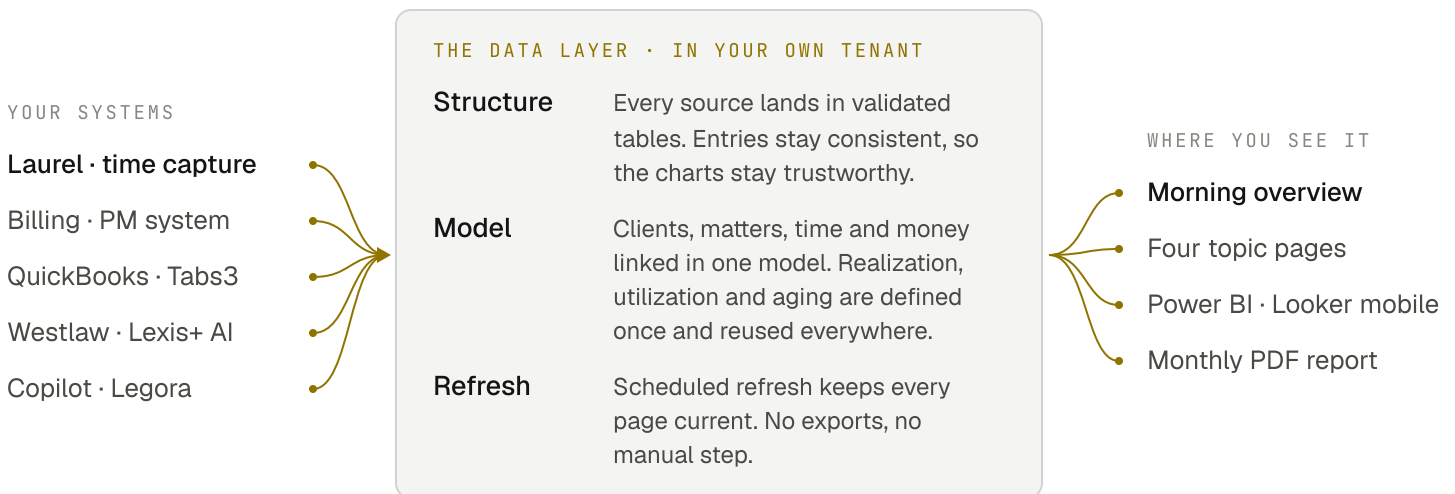


LEGAL ANALYTICS PLATFORM

Turn practice data into **decisions.**

Whether your firm runs a full AI stack or still lives in spreadsheets, the numbers that matter sit in separate systems. We join billing, time, matters and tool usage into one governed view. Leadership sees the billing cycle end to end and knows what every tool actually returns. It runs on the Microsoft 365 or Google Workspace you already own, and no vendor holds your numbers.

HOW IT WORKS



EVERYTHING STAYS IN YOUR TENANT · NO VENDOR CLOUD · NO PER-SEAT ANALYTICS FEE

WHAT YOU'LL TRACK

Collect more of what you bill. See where hours leak between capture, review and invoice, and cut write-downs and A/R days instead of guessing at them.

Staff to the work you have. Spot stalled matters and uneven attorney workloads early enough to rebalance, before deadlines and margins slip.

Know what your AI spend returns. Renew, expand or drop each tool on evidence of hours saved and margin gained, not anecdotes.

Grow the clients worth growing. Put intake effort where it converts, with revenue by client and source in numbers leadership can report as-is.

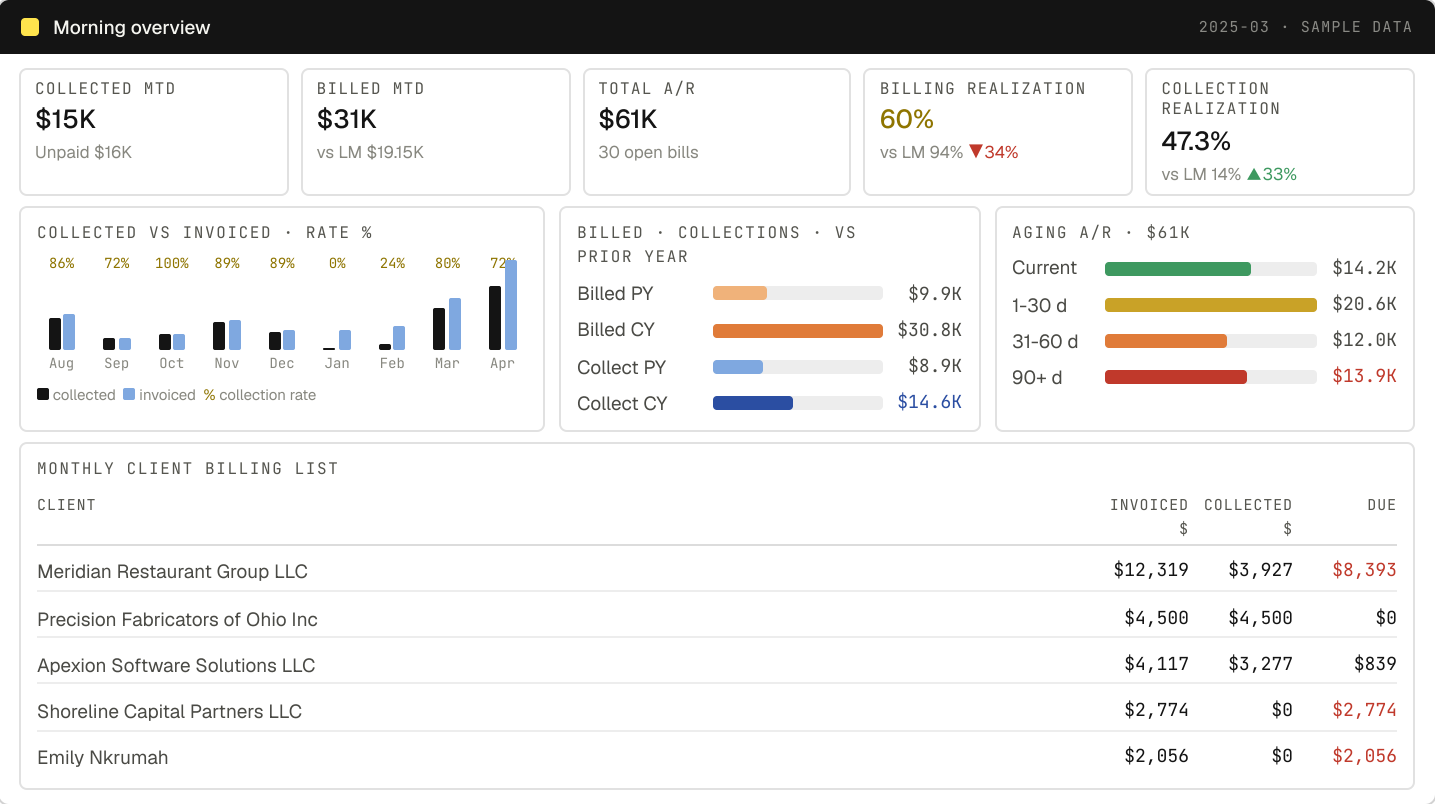
AI READINESS, BUILT IN

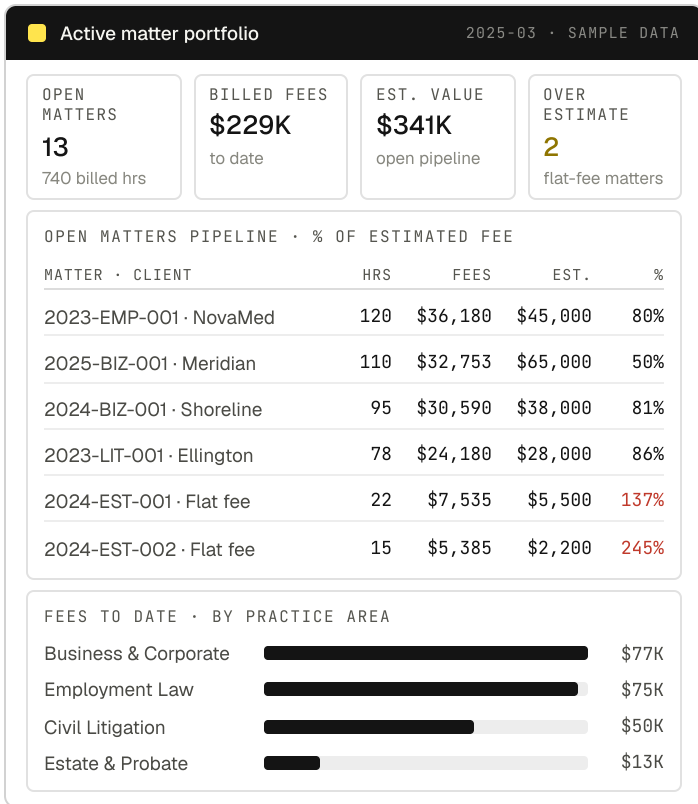
Measure the stack you already bought. Mixed reviews from attorneys are a data problem. Track adoption, usage and outcomes per tool in one view, decide renewals and rollouts on evidence, and see how your numbers compare with other firms using the same tools.

Privileged-safe by design. Everything runs inside your own Microsoft or Google environment. Client-confidential material is never routed through consumer AI tools and never trains anyone's model, and the governed data layer is the base every future AI project builds on.

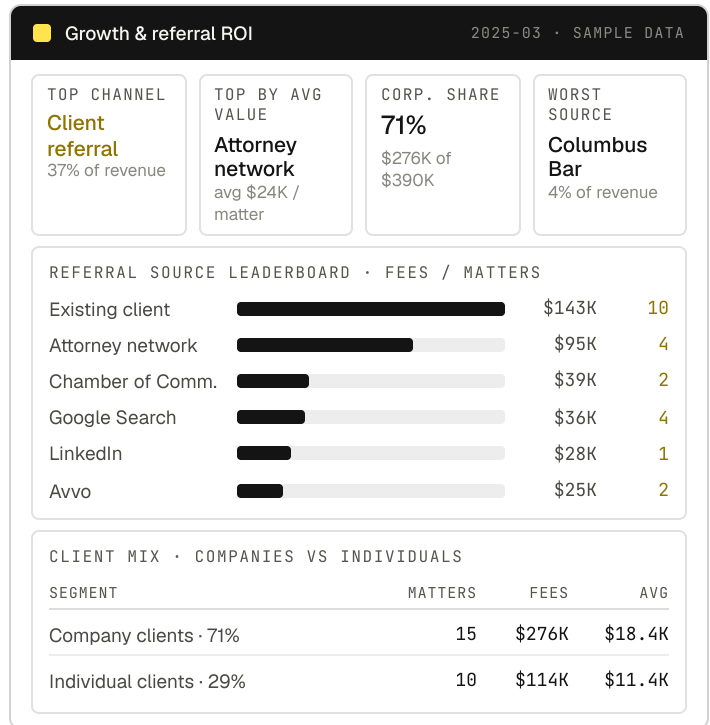
What the deliverables look like.

Sample pages from a working build. The layout is real and every number is demonstration data. One morning overview for the daily glance, four topic pages behind it, and the same measures in the monthly leadership report.

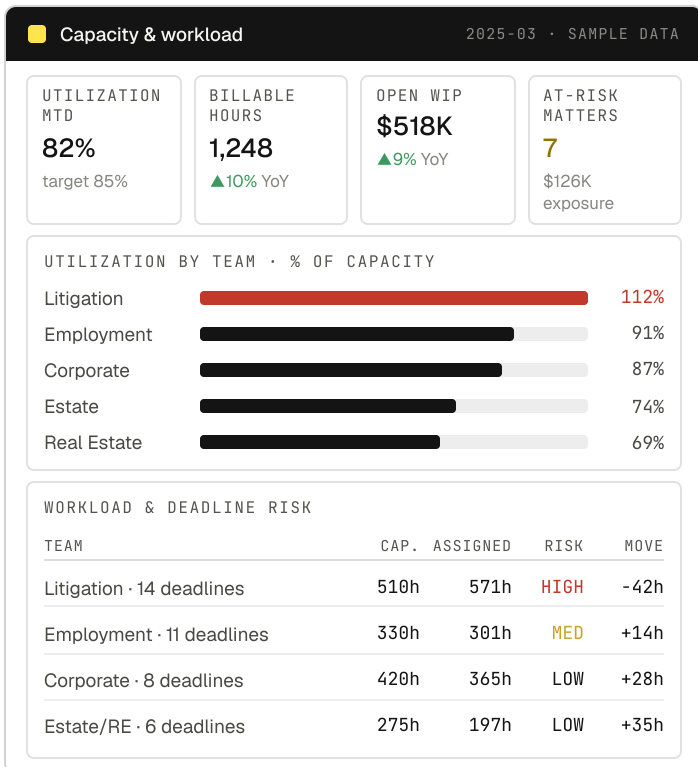




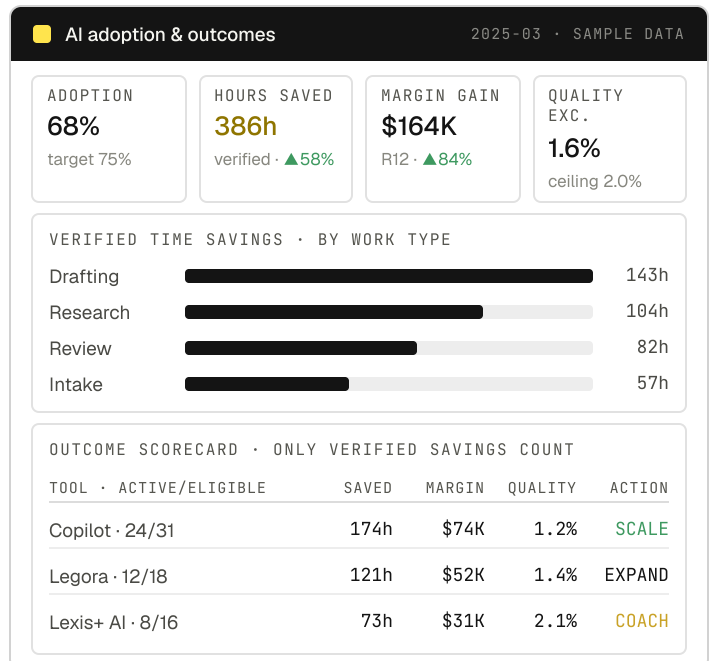
Active matter portfolio. Every open matter against its estimated fee: flat-fee work burning past 100% shows up weeks before it shows up in margin.



Growth & referral ROI. Fees traced to the source that produced them, matter counts per channel, and the company vs. individual mix behind the revenue.



Capacity & workload. Demand against available hours by team, with deadline counts and a concrete move: shift 42 hours out of litigation before the week slips.



AI adoption & outcomes. Only verified time savings count: adoption and hours saved per tool, quality exceptions, and a scale, expand or coach call for each.

JINKA · LEADERSHIP REPORT

MARCH 2025

March, closed and reconciled.

BILLED

\$30.8K

PY \$9.9K

COLLECTED

\$14.6K

PY \$8.9K

REALIZATION

60%

vs 94% LM

EXCEPTIONS & ACTIONS

Meridian invoice at 102 days

OWNER ASSIGNED

Flat-fee matter at 245% of estimate

RE-SCOPED

Litigation at 112% of capacity

42H SHIFTED

FORECAST TO QUARTER END

Billings \$96KCollections \$78K

80% interval · basis: billable WIP + 8-quarter bill-to-cash pattern

AGING A/R · \$61K OPEN

Under 60d \$46.8K90+ days \$13.9K

SENT FIRST BUSINESS DAY

PAGE 1 OF 6

02 · FIRST BUSINESS DAY, EVERY MONTH

The monthly leadership report.

Month in review. The same measures as the dashboards, closed and reconciled, read against plan and prior year.

Exceptions and actions. What needed a partner, what was done, and what carries into next month with an owner.

Forecast. Billings and collections to quarter end with the confidence range, so no one is surprised at close.

Sent as a PDF to every partner. No login, no dashboard required. The numbers match the dashboards exactly because both read from the same model.

Let's talk.

Start with a billing-efficiency working session. We map your time-capture-to-collection pipeline, show where hours and margin leak, and share how other firms measure the same tools.

jinka.dev →

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